

Message Text

CONFIDENTIAL

PAGE 01 PEKING 01889 070908Z

12

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 DODE-00 NRC-05 NSAE-00 TRSE-00

ERDA-05 CIAE-00 COME-00 MC-02 SS-15 NSC-05 /047 W

----- 016068

P R 070830Z OCT 75

FM USLO PEKING

TO SECSTATE WASHDC PRIORITY 4519

INFO AMCONSUL HONG KONG

AMEMBASSY TOKYO

C O N F I D E N T I A L PEKING 1889

PASS COMMERCE EWT OFFICE OF EXPORT CONTROL FOR WALINSKI

E.O.11652: GDS

TAGS: ESTC, CH

SUBJECT: STRATEGIC TRADE CONTROLS: RCA EXPORT OF COLOR TV RECORDER
TO PRC

1. G.B. FLENNER AND JOSEPH ULASCEWICZ OF RCA HAVE CALLED AT USLO CONCERNING THE EXPORT OF A TR-600 TELEVISION MAGNETIC RECORDING AND/OR REPRODUCING EQUIPMENT AND SPECIFICALLY DESIGNED PARTS AND ACCESSORIES. THEY HAVE FURNISHED COPIES OF EXPORT CONTROL LICENSE NO. A169860 DATED AUGUST 31, 1975, WITH THE NOTE THAT "COMMODITIES MAY BE EXPORTED FOR DEMONSTRATION ONLY IN PEOPLE'S REPUBLIC OF CHINA AND MAY NOT BE SOLD OR TRANSFERRED WITHOUT PRIOR AUTHORIZATION FROM THE OFFICE OF EXPORT CONTROL." RCA REPRESENTATIVES INFORMED USLO THAT THIS MATERIAL IS ON THE STRATEGIC TRADE CONTROLS AND COCOM LISTS, BUT THAT CERTAIN SPARE PARTS AND ANCILLARY EQUIPMENT WERE NOT.

2. ON OCTOBER 5, RCA REPRESENTATIVES CONCLUDED A CONTRACT WITH MACHIMPEX FOR SALE OF THE TR-600, THE SPARES AND OTHER EQUIPMENT, AND PLAN TO SHIP THE TR-600 BACK TO TOKYO ON OCTOBER 7 PENDING RECEIPT OF A PERMANENT EXPORT LICENSE. ULASCEWICZ HAS RECEIVED THE FOLLOWING LETTER DATED OCTOBER 6, 1975 FROM MACHIMPEX WHICH HE HOPES
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 PEKING 01889 070908Z

WILL MEET END-USE REQUIREMENTS: QUOTE TO MR. ULASCEWICZ:

REFERENCE IS MADE TO CONTRACT 75MMG 42006-MR IN CONNECTION WITH THE TR-600 TELEVISION TAPE RECORDER PAL COLOR, WE WISH TO ADVISE YOU YOUR REQUEST THAT THE END-USERS FOR THE-VPR WILL BE PEKING TV FOR THE PURPOSES OF COLOR TV BROADCASTING. YOUR KIND ATTENTION IN THIS RESPECT WILL BE APPRECIATED. (SIGNED) HSU PIN, DEPUTY GENERAL MANAGER, CHINA NATIONAL MACHINERY IMPORT-EXPORT CORPORATION. END QUOTE.

3. ULASCEWICZ PLANS TO CALL ON WALINSKI IN COMMERCE OCTOBER 9 OR 10 WITH THIS LETTER, AND HOPES THAT ISSUANCE OF LICENSE CAN BE EXPEDITED. CHINESE ARE OBVIOUSLY EAGER TO HAVE TR-600 (ONE OF THE NEGOTIATORS SAID THAT PRC HOPED TO USE EQUIPMENT DURING PRESIDENT FORD'S VISIT, BUT DID NOT ELABORATE): NEGOTIATIONS WERE THE QUICKEST WE HAVE SEEN RECENTLY, LASTING ONLY ABOUT TWO DAYS. CHINESE LECTURES ON TRADE CONTROLS WERE AT A MINIMUM, ALTHOUGH THEY MADE IT CLEAR THEY DO NOT UNDERSTAND HOW U.S. EXPORTERS CAN DEMONSTRATE GOODS IN CHINA AND SIGN CONTRACTS WITHOUT A CERTAINTY OF BEING ABLE TO EXPORT THE GOODS. RCA, HAVING FURTHER SALES IN MIND, IS OF COURSE EAGER TO MAKE DELIVERY AS QUICKLY AS POSSIBLE.

4. RCA MENTIONED POSSIBILITY OF STORING EQUIPMENT IN USLO PENDING ISSUANCE OF LICENSE. EQUIPMENT WEIGHED SOME 1700 POUNDS AND HAD A VOLUME OF 200 CUBIC FEET. USLO HAS NO STORAGE SPACE OF THAT SIZE, QUITE APART FROM OUR DOUBTS, ONCE HAVING SEEN THE TERMS OF THE LICENSE, OF THE LEGALITY (FOR RCA) OF THE PROCEDURE UNDER BOTH AMERICAN AND CHINESE LAW. WE WOULD APPRECIATE BEING INFORMED OF ANY FUTURE DEMONSTRATION LICENSES PRIOR TO ARRIVAL OF GOODS.
BUSH

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, TELEVISION, STRATEGIC TRADE CONTROLS
Control Number: n/a
Copy: SINGLE
Draft Date: 07 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975PEKING01889
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750347-0607
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751074/aaaacnztel
Line Count: 95
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 20 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 May 2003 by GarlanWA>; APPROVED <23 MAY 2003 by GarlanWA>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: STRATEGIC TRADE CONTROLS: RCA EXPORT OF COLOR TV RECORDER TO PRC
TAGS: ESTC, CH
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006